



Grants...

What is a Grant?

- ▶ A Grant is a conditional gift or a conveyance of funds with strings attached.
- ▶ The funding source identifies the problem they want addressed, but no outcome is known.
- ▶ The idea originates with the grantee.



Types of Funding

▶ Grant - Assistance

- purpose is to transfer money, property, services, or anything of value to recipient in order to accomplish a public purpose
- No substantial involvement is anticipated between the sponsor and the recipient

▶ Cooperative Agreement - Assistance

- substantial involvement between sponsor and recipient

▶ Contract - Procurement

- acquire property or services for direct benefit or use of the funding source



Types of Grants

- ▶ Research
- ▶ Curriculum
- ▶ Demonstration
- ▶ Training
- ▶ Equipment
- ▶ Fellowships
- ▶ Federal Laboratory Research



Sources of Funding

- States and Regional Transit Authorities have been allocated funds to disperse
- American Reinvestment and Recovery Funding
 - www.grants.gov
 - Every Federal Agency has a listing:
 - www.doe.gov/recovery
 - www.dot.gov/recovery/



Is it the Right Grant?

▶ Federal

- Are you eligible?
- Can you meet match?
- How many funded?
- How much money?
- Change to meet guidelines?

Private

- Institutional Advancement
- Geographic
- Who do they fund?
- Range?
- Type of project?
- Interest, but no grants
- Change to meet priorities?

You have to Play by the Rules

- **GET** the guidelines
- **READ** the guidelines
- **FOLLOW** the guidelines
- **UNDERSTAND** reporting requirements



Following the Guidelines

- You must follow the guidelines **exactly**.
- Respond to all sections.
- Adhere to any format restrictions.
- Topics must be covered in order presented in guidelines.
- Use headings that correspond to the guidelines.



A Grant is not an Idea

It is a Plan



Parts of a Grant Application

- **Cover Page**
- **Table of Contents**
- Abstract
- Problem or Needs Statement
- Goals and Objectives
- Methodology
- Quality of Key Personnel
- Evaluation
- Dissemination
- References Cited
- **Budget & Narrative**
- Vitae
- Appendices
- **Forms, Certifications and Assurances**



The Task You Face

- Critically important, and often poorly written
- Convince the funding source that you understand the need and can help them solve the problem
 - Prove the need
 - cite evidence
 - illustrate with graphs and charts
 - Demonstrate that the need is pressing
 - That the problem is an important problem to be solved
 - How your project will address the problem and what gaps will it fill



Institution's Qualifications

- Why should the award be made to your institution?
- The Grants Office will help you with the information in this section.
- Highlight institution's capabilities, relation of the project to mission.
- Facilities, support, library, computer, etc.



Project Sustainability

- Funding agencies want to have a lasting impact and they want to know how that will happen.
- Include how you propose to continue the project beyond the funding that you are requesting -
- May include a ‘good faith’ statement from the institution
- Demonstrate Continuation with budget construction.
- How will this project become part of an established program?
- Will it generate fees to sustain it?
- Will it become part of the institutional budget?
- Is it part of an on-going research endeavor?

